

# **The Code of Ethics – “*DE-MYSTIFIED!*”**

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## **A. Duties to Clients/Customers (Articles 1-9)**

- Article 1. Fiduciary Duties, Agency ó put your client first!
- Article 2. Disclosure Issues ó exaggeration, misrepresentation, concealment
- Article 3. Cooperation and Compensation ó REALTORS® shall not misrepresent the availability to show
- Article 4. Self Dealing ó disclose you are licensed
- Article 5. Self Dealing ó prior to rendering opinion of value or other service, inform seller of your interest to purchase
- Article 6. Self Dealing ó no secret profit
- Article 7. Dual Compensation ó disclose to all, client consent
- Article 8. Trust Account Records
- Article 9. Clear Written Documentation ó give copy at signing

## **B. Duties to the Public (Articles 10-14)**

- Article 10. Fair Housing ó provide equal professional services and information
- Article 11. Professional Competency ó meet the standard of care for each specialization in which you provide service
- Article 12. Truth in Advertising ó true and accurate picture
- Article 13. Unauthorized Practice of Law ó just don't do it!
- Article 14. Duty to Cooperate with Professional Standards

## **C. Duties to other REALTORS® (Articles 15-17)**

- Article 15. Disparaging Competitors ó false or misleading statements
- Article 16. Interference in Agency/Client Relationship of another REALTOR®
- Article 17. Duty to Arbitrate Commission Disputes